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PUBLIC UTILITIES  
COMMISSION

The Honorable Chairman and Members  
of the Hawaii Public Utilities Commission  
Kekuanaoa Building, First Floor  
465 South King Street  
Honolulu, Hawaii 96813

Dear Commissioners:

Subject: Docket No. 2008-0083 – Hawaiian Electric 2009 Test Year Rate Case  
Hawaiian Electric Hearing Exhibit 3 – Non-Confidential

On October 28, 2009, Hawaiian Electric Company, Inc. ("Hawaiian Electric") filed Hearing Exhibit 3, which contains 2009 sales data, as a confidential document.

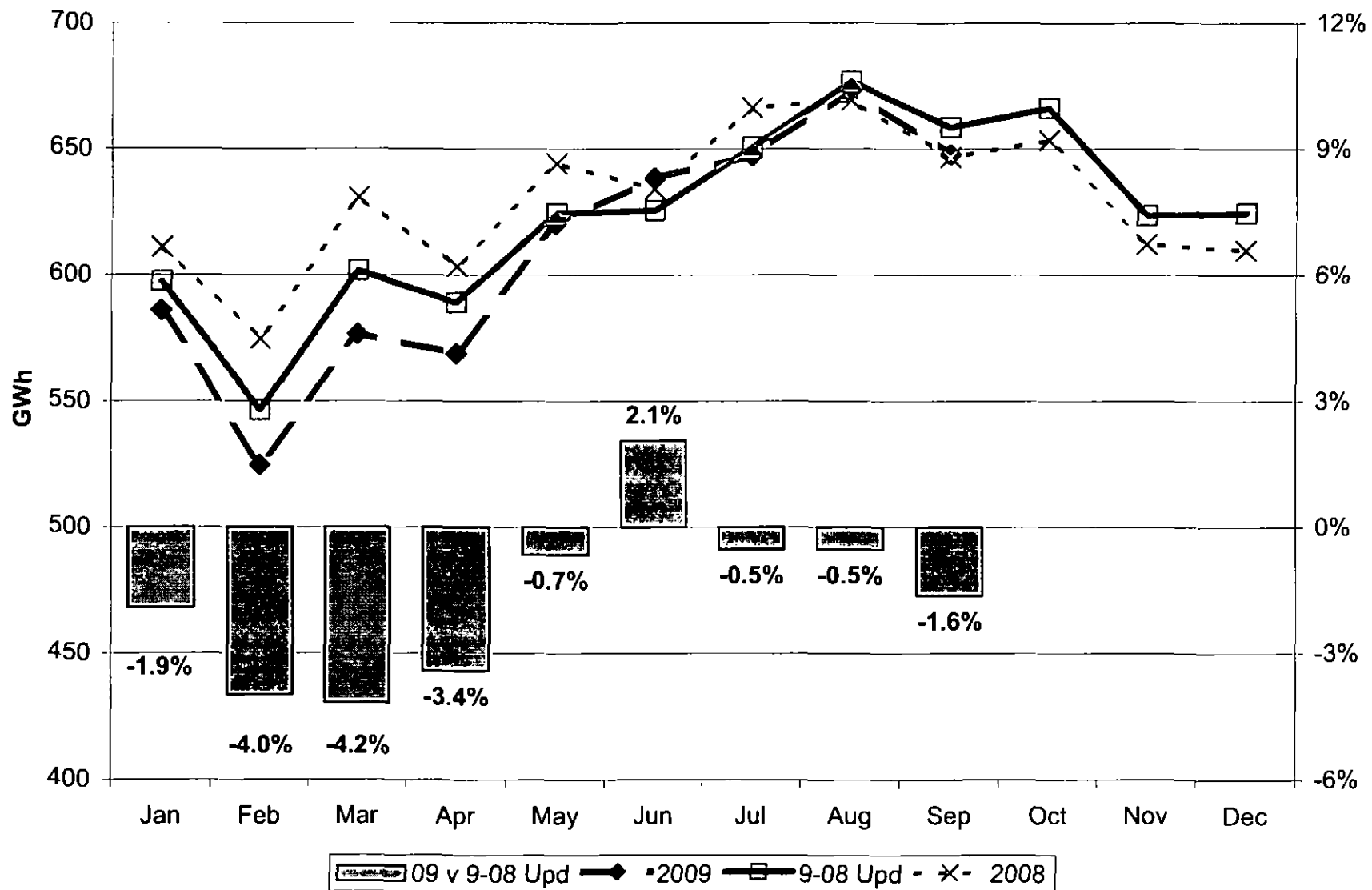
Hawaiian Electric hereby re-files Hearing Exhibit 3 on a non-confidential basis, pursuant to the public release of Hawaiian Electric Industries, Inc. third quarter 2009 financial results on November 2, 2009.

Very truly yours,

Enclosures

cc: Division of Consumer Advocacy  
Michael L. Brosch, Utilitech, Inc.  
Joseph A. Herz, Sawvel & Associates, Inc.  
Dr. Kay Davoodi, Department of Defense  
James N. McCormick, Department of Defense  
Theodore E. Vestal, Department of Defense  
Ralph Smith, Larkin & Associates

# HECO COMPARISON OF ACTUAL SALES VS. SEPTEMBER 2008 UPDATE



**Hawaiian Electric Company, Inc.**  
**COMPARISON OF RECORDED 2009 VERSUS**  
**2008 AND SEPTEMBER 2008 SALES UPDATE \***  
**September 2009 Year-To-Date**

Month	Recorded YTD Sep 2009 GWh Sales	Sep 08 Update * YTD Sep 2009 GWh Sales	Recorded vs. Sep 08 Upd Difference	% Diff
Jan	586.0	597.5	(11.5)	-1.9%
Feb	524.7	546.5	(21.8)	-4.0%
Mar	576.6	601.7	(25.1)	-4.2%
Apr	568.9	589.0	(20.1)	-3.4%
May	620.3	624.4	(4.1)	-0.7%
Jun	638.5	625.6	12.9	2.1%
Jul	647.1	650.6	(3.5)	-0.5%
Aug	673.2	676.8	(3.6)	-0.5%
Sep	647.8	658.5	(10.7)	-1.6%
Oct		666.1		
Nov		623.5		
Dec		624.5		
Sep YTD	5,483.1	5,570.6	(87.5)	-1.6%

Month	Recorded YTD Sep 2009 GWh Sales	Recorded YTD Sep 2008 GWh Sales	2009 vs 2008 Difference	% Diff
Jan	586.0	611.0	(25.0)	-4.1%
Feb	524.7	574.8	(50.1)	-8.7%
Mar	576.6	630.8	(54.2)	-8.6%
Apr	568.9	603.5	(34.6)	-5.7%
May	620.3	644.3	(24.0)	-3.7%
Jun	638.5	634.0	4.5	0.7%
Jul	647.1	666.3	(19.2)	-2.9%
Aug	673.2	669.1	4.1	0.6%
Sep	647.8	646.7	1.1	0.2%
Oct		653.5		
Nov		612.2		
Dec		609.9		
Sep YTD	5,483.1	5,680.5	(197.4)	-3.5%

\* September 2008 Sales Update is the TY 2009 rate case update forecast